## Message Text

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**ACTION EB-07** 

INFO OCT-01 ISO-00 FEA-01 AGR-05 CEA-01 CIAE-00 COME-00

DODE-00 FRB-03 H-02 INR-07 INT-05 L-02 LAB-04 NSAE-00

NSC-05 PA-01 AID-05 CIEP-01 SS-15 STR-01 TAR-01

TRSE-00 USIA-06 PRS-01 SP-02 OMB-01 AF-06 ARA-06

EA-06 EUR-12 NEA-09 OIC-02 IO-10 /128 W

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R 141900Z MAR 75

FM USDEL MTN GENEVA

TO SECSTATE WASHDC 21

INFO AMEMBASSY BELGRADE

AMEMBASSY BOGOTA

AMEMBASSY BERN

AMEMBASSY BRAZILIA

AMEMBASSY BUENOS AIRES

AMEMBASSY CANBERRA

AMEMBASSY BUDAPEST

AMEMBASSY CARACAS

AMEMBASSY COLOMBO

AMEMBASSY DUBLIN

AMEMBASSY GUATEMALA

AMEMBASSY JAKARTA

AMEMBASSY KINGSTON

AMEMBASSY KUALA LUMPUR

AMEMBASSY LAGOS

AMEMBASSY LA PAZ

AMEMBASSY LONDON

AMEMBASSY MADRID

ANEMBASSEY NEW DELHI 1423

AMEMBASSY OTTAWA

AMEMBASSY OSLO

AMEMBASSY QUITO

AMEMBASSY ROME

AMEMBASY SAN JOSE

AMEMBASSY SANTO DOMINGO

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AMEMBASSY SINGAPORE

AMEMBASSY TEGUCIGALPA AMEMBASSY TOKYO AMEMBASSY VIENNA USMISSION EC BRUSSELS USMISSION OECD PARIS

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PASS STR FOR GUENTHER

EO 11652: N/A TAGS: ETRD, GATT

SUBJ: TROPICAL PRODUCTS MEETING, MARCH 10-14, 1975 -- WRAP UP

- 1. AFTER FIVE DAYS OF INTENSE DISCUSSIONS GROUP AGREED ON INITIAL PROCEDURES FOR BILATERAL NEGOTIATIONS, AND ESTABLISHED A FRAMEWORK FOR THE START OF NEGOTIATIONS. THEY AGREED INITIAL REQUESTS SHOULD BE PRESENTED IF POSSIBLE BY MAY 16 AND TO MEET WEEK OF JUNE 16 TO REVIEW THE STATUS OF REQUESTS. DISCUSSIONS, THOUGH INTENSE, GENERALLY TOOK PLACE IN AN ATMOSPHERE OF NON-CONFRONTATION AND IN THE CONTEXT OF FORMULATION FLEXIBLE, PRAGMATIC QUIDELINES FOR NEGOTIATIONS.
- 2. THROUGHOUT DISCUSSION U.S. DEL EMPHASIZED IMPORTANCE OF ADOPTION OF FLEXIBLE AND PRAGMATIC GUIDELINES WHICH WOULD ASSURE MOVING AHEAD ALONG TRADITIONAL BILATERAL LINES OF REQUESTS AND OFFERS. THIS APPROACH OFFERED BEST ASSURANCE OF CONCRETE RESULTS AT EARLY DATE BY POSTPOINING BROADER MULTILATERAL DISCUSSIONS BY ENTIRE GROUP ON QUESTIONS SUCH AS HOW TO ASSURE SPECIAL AND PRIORITY TREATMENT FOR THIS SECTOR AND QUESTION OF HOW WORK OF TP GROUP INTERELATES WITH OTHER GROUPS IN MTN'S.
- 3. ALONG LINES OF INSTRUCTIONS, U.S. SUCCESSFULLY AVOIDED AT THIS MEETING ESTABLISHMENT OF SPECIFIC DATE AND THE ARRANGMENTS FOR SUBMISSION OF OFFORS. U.S. MANAGED POSTPONE ANY DELINEATION OF SPECIFIC ROLE FOR GROUP IN LIMITED OFFICIAL USE

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DOCUMENT ON ORGANIZATIONAL GUIDELINES BY EMPHASIZING IMPORTANCE OF RECEIVING REQUEST AND REVIEWING STATUS OF SAME BEFORE CONSIDERATION OF METHODS FOR DEALING WITH REQUESTS.

4. THERE WAS CONSIDERABLE INTEREST ON THE PART OF DEVELOPING COUNTRIES FOR THE GROUP TO DEFINE HOW SPECIAL AND PRIORITY TREATMENT COULD BE ACCORDED TP AS WELL

AS THE ROLE OF THE GROUP WITH RESPECT TO THE MULTILATERAL REVIEW OF OFFERS. THIS QUESTION WILL ALSO BE PURSUED AT THE JUNE AND SUBSEQUENT MEETINGS.

- 5. A NUMBER OF COUNTRIES (INDIA, NIGERIA, NORWAY, SWITZERLAND) PRESSED TO ESTABLISH PRINCIPLE OF MULTI-LATERAL REVIEW BY THE GROUP ON MARKET ACCESS AND STABILI-ZATION ISSUES WHICH APPEAR TO REQUIRE MULTILATERAL ACTION. U.S. SUCCESSFULLY LIMITED AND DELAYED DISCUSSIONS ON THIS ISSUE. CONSENSUS OF MEETING WAS THAT SUCH CONSIDERATION WOULD ONLY DELAY THE OPPORTUNITY TO ACHIEVE CONCRETE RESULTS AS EARLY AS POSSIBLE. AS SUCH, PROBLEMS REQUIRING POSSIBLE MULTILATERAL SOLUTIONS WILL NOT BE DEFINED UNTIL AFTER SUBSTANTIAL COMPLETION OF BILATERAL PHASE OF NEGOTIATIONS.
- 6. U.S. DEL ON NUMBER OF OCCASSIONS POINTED TO SPECIAL AND PRIORITY TREATMENT FOR TP SECTOR AND STRESSED THAT PROCEDURAL GUIDELINES ADOPTED FOR WORK SHOULD NOT BE CONSIDERED PRECEDENT FOR WORK IN OTHER GROUPS.
- 7. MEETING WAS CHARACTERIZED BY PARTICULARLY CLOSE CONSULTATIONS AND COLLABORATION BETWEEN US AND LATIN AMERICANS. ESPECIALLY BRAZIL, ARGENTINA, JAMAICA AND ANDEAN COUNTRIES. SEVERAL INFORMAL SESSIONS HELD AS WELL WORKING LUNCH TO COORDINATE POSITIONS.
  U.S. ALSO WORKED CLOSELY WITH EC AND JAPANESE, INDIAN AND ASEAN REPS., ALTHOUGH FROM INFORMAL CONTACTS WITH NUMBER OF DEVELOPING COUNTRIES, IT APPARENT EC POSITION RECEIVED WITH SUSPICION.
- 8. NEGOTIATIONS ON TROPICAL PRODUCTS HAVE NOW BEGUN IN MANNER CONSISTENT WITH RELEVANT PROVISIONS OF THE LIMITED OFFICIAL USE

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TOKYO DECLARATION. IT IS CLEAR THAT DEVELOPING NATIONS EXPECT CONCRETE RESULTS FROM NEGOTIATIONS AT VERY EARLY DATE. U.S. DEL MADE CLEAR ITS VIEW THAT MOMENTUM ESTABLISHED SHOULD NOT BE SLOWED. BELIEVE REQUEST PHASE OF NEGOTIATIONS PROVIDES OPPORTUNITY TO DEMONSTRATE U.S. COMMITMENT TO EARLY LIBERALIZATION EFFORTS IN THIS SECTOR.

9. DETAILED DISCUSSION TOOK PLACE WITH REPECT TO
POSSIBLE SUBMISSION OF REQUEST LISTS. DISCUSSION FOCUSED
ON TWO ASPECTS: (1) RESERVATION OF RIGHT BY DEVELOPED COUNTRY
EXPORTERS TO SUBMIT REQUESTS LISTS TO OTHER
COUNTRIES AT A LATER STAGE OF NEGOTIATIONS; (2) NEGOTIATIONS AMONG TROPICAL IMPORTING AND EXPORTING
DEVELOPING COUNTRIES. ON LATTER POINT, DELEGATES AGREED THAT
NEGOTIATIONS MIGHT BE CARRIED OUT AMONG THEM IN ACCORDANCE WITH ANY

SPECIAL ARRANGMEMENTS OR PROCEDURES "WHICH HAVE BEEN OR MAY BE ACCEPTED."

10. LAST DAY OF SESSION IN PARTICULAR HIGHLIGHTED THE LACK OF SOLIDARITY AMONG LDC'S IN THIS GROUP. THIS CAME TO LIGHT PARTICULARLY IN DISCUSSION OF COMPETENCE OF TROPICAL PRODUCTS GROUP TO RECIEW MULTILATERAL ACTION. LATIN AMERICANS (BRAZIL, ANDEAN AND CENTRAL AMERICANS) GENERALLY SUPPORTED FLEXIBLE BUT UNSPECIFIED MOVEMENT IN THIS DIRECTION BY THE GROUP, WHILE INDIA AND ASEANS ACTING IN CONCERT WITH NIGERIA STRONGLY SUPPORTED A BROADER AND MORE SPECIFIC CONCEPT OF MULTILATERAL CONSIDERATION BY THE GROUP. FINAL RESOLUTION CALLING FOR MOVEMENT IN MULTILAERAL AREA RESULTED IN SUCH CONSIDERATION ONLY "SHEREVER APPROPRIATE."

11. (MARTINEZ) ARGENTINA WAS CHOSEN AS CHAIRMAN FOR THA GROUP. NOMINATION WAS SUBMITTED BY DELEGATE OF YUGOSLAVIA. NOMINATION UNANIMOUSLY APPROVED BY GROUP.

12. DLEGATION FORWARDING BY AIRGRAM FINAL VERSION OF "GUIDELINES FOR ORGANIZATION OF NEGOTIATIONS ON TROPICAL PRODUCTS", U.S. OPENING STATEMENT AND OPENING STATEMENT OF INDIA.

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

Concepts: TRADE, COMMODITIES, LESS DEVELOPED COUNTRIES, COMMITTEE MEETINGS, NEGOTIATIONS

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